



TOMA & PARTNERS LAW FIRM

INTERNATIONAL BUSINESSLAW|CROSS-BORDER LEGAL SUPPORT

"Grounded in Egypt. Connected Internationally."

EGYPT - CHINA - UAE - INTERNATIONAL COUNSEL NETWORK

Cairo | Assiut | Sohag, Egypt

www.toma-partners.com



ABOUT TOMA & PARTNERS

Combining Direct Egyptian Legal Capability with Practical Cross-Border Execution

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Toma & Partners is an international business law firm based in Egypt, handling cross-border legal matters through its own direct capabilities and strategic legal partnerships across jurisdictions.

15+ YEARS

LEGAL PRACTICE

We advise foreign companies, international investors, law firms, and entrepreneurs on business, investment, commercial, and dispute-related matters involving multiple legal systems.

STRATEGIC POSITIONING

Bridging the gap between foreign legal requirements and on-the-ground Egyptian execution, ensuring client matters progress smoothly across regulatory and administrative barriers.

CORE BASE & DIRECT LOCAL EXECUTION

Egypt is our home jurisdiction and primary operational base. We deliver direct legal advice, court representation, regulatory support, and corporate execution on the ground—while working seamlessly with foreign counsel and partner firms when matters extend across borders.



OUR CROSS-BORDER DELIVERY MODEL

Three Directions. One Cross-Border Legal Platform.

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1. INBOUND

International → Egypt

Foreign companies, investors, and international law firms requiring direct Egyptian legal advice, corporate establishment, and regulatory representation.

- Market entry legal structuring & GAFL procedures
- Corporate establishment & Golden License strategy
- Industrial projects (SCZONE & TEDA), licensing & land allocation
- Employment, banking, immigration & local disputes

2. OUTBOUND

Egypt → International

Egyptian companies and investors requiring legal support outside Egypt through our trusted international legal network.

- Access to strategic counsel partnerships across China, the UAE, and other jurisdictions
- European & African jurisdiction-specific partners
- Cross-Border trade, dispute management & investment expansion

3. MULTI- JURISDICTIONAL

Multi-Jurisdictional Matters

Complex cross-border transactions and disputes involving multiple legal systems simultaneously.

- Acting as Lead Legal Adviser, Co-Counsel, or Local Egyptian Counsel
- Coordinated legal teams operating under unified strategy

COUNSEL INTEGRITY & CLIENT RELATIONSHIP PROTECTION

"We respect referring relationships and operate with confidentiality, client- relationship protection, and clear counsel-to-counsel boundaries. Your client remains your client."



WHAT WE DO: PRACTICE AREAS

Part I: Investment, Corporate & Commercial

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I. INVESTMENT, CORPORATE & COMMERCIAL

01 FOREIGN INVESTMENT & MARKET ENTRY

Investment structuring, market-entry legal assessments, corporate establishment, GAFI procedures, Golden License strategy, and regulatory support.

02 CORPORATE & COMMERCIAL LAW

Company formation, corporate governance, shareholders' agreements, reorganizations, joint ventures, and ongoing compliance.

03 CROSS-BORDER TRANSACTIONS & CONTRACTS

International supply, manufacturing, distribution, agency, franchise, technology licensing, cross-border service, and commercial agreements.

04 M&A & LEGAL DUE DILIGENCE

Legal and regulatory due diligence, M&A transaction structuring, cross-border acquisition support, and post-acquisition corporate integration.



WHAT WE DO: PRACTICE AREAS (CONTINUED)

Part II & III: Industrial, Regulatory, Tech & Disputes

03

II. INDUSTRIAL, REGULATORY & TRANSACTIONS

05 INDUSTRIAL & SCZONE

Industrial investment structuring, land allocation, environmental & developer licensing, technical- legal administrative files, and SCZONE regulatory execution.

06 BANKING & REGULATORY

Banking documentation, foreign exchange (FX) compliance, capital repatriation, import/export regulations, customs, and Letters of Credit (LCs).

07 EMPLOYMENT & WORKFORCE

Employment contracts, workplace policies, work permits, business visas, investor residency, and EOR-related legal advisory.

III. TECHNOLOGY, DISPUTES & REAL ESTATE

08 IP, TECH & AI

Trademark registration, IP protection, software licensing, AI legal compliance, and digital asset frameworks.

09 DISPUTES & ARBITRATION

Pre-litigation strategy, international commercial arbitration, court proceedings, and enforcement of foreign court judgments & arbitral awards.

10 REAL ESTATE & ASSETS

Tailored legal advisory for commercial real estate acquisition, industrial project leasing, property-related transactions, and investment compliance in Egypt.



SELECTED CROSS-BORDER EXPERIENCE

Representative Track Record across Key Jurisdictions

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EGYPT / SCZONE / TEDA: ENERGY & INDUSTRIAL INVESTMENT

Direct legal and regulatory support for an international energy-storage manufacturing investment in Egypt, including corporate establishment, project documentation, industrial developer requirements, and tax- and banking-related legal support.

MOROCCO / CHINA: COMMERCIAL & TRADE DISPUTE

Supported a Chinese entity in a commercial dispute involving a Moroccan company, coordinating with Casablanca counsel on evidence gathering, formal notices, and repayment agreements.

DEMOCRATIC REPUBLIC OF THE CONGO: RENEWABLE ENERGY INFRASTRUCTURE

Supported financing outreach for a major renewable-energy and battery-storage project by preparing feasibility legal documentation for an international financial institution.

KUWAIT → CHINA: EQUIPMENT SPECIFICATION DISPUTE

Represented a Kuwaiti client in a dispute with a Chinese supplier regarding equipment specifications, organizing evidence and coordinating with Chinese counsel to deliver strategic options.

UAE → EGYPT: TECHNOLOGY BUSINESS ESTABLISHMENT

Cross-border corporate documentation, Egyptian entity incorporation, banking setup, EOR-related legal structuring, and immigration support for a UAE-linked tech business.



STRATEGIC LEGAL PARTNERSHIPS

Connecting Egypt to Global Legal Markets

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Toma & Partners builds structured legal partnerships with established international law firms and professional advisers to ensure seamless delivery for cross-border clients.

CHINA STRATEGY & ASIA-PACIFIC CORRIDOR

- **Diligent & Integrity Law Firm (Huaqin), Shanghai:** Strategic cooperation supporting China-Egypt cross-border trade, corporate transactions, and dispute resolution.
- **Shanghai Landing Law Offices:** Strategic legal collaboration handling China-Egypt commercial matters and international investment projects.
- **WINGLOBAL(China / Hong Kong):** Developing strategic cooperation for two-way client referrals and cross-border legal support.

TRUSTED INTERNATIONAL COUNSEL NETWORK

Matter-specific co-counsel relationships across the UAE, Europe, and North Africa, providing jurisdiction- specific legal support where matters extend beyond Egypt.



WHY CLIENTS & COUNSEL WORK WITH US

06. WHY CLIENTS & COUNSEL WORK WITH US

06

DIRECT EGYPTIAN CAPABILITY

We provide direct Egyptian legal advice, representation, and local execution rather than acting solely as a referral intermediary.

INTERNATIONAL BUSINESS MINDSET

We understand global commercial objectives and look beyond narrow technical answers.

PRACTICAL LOCAL EXECUTION

Support extends to ground implementation, official government procedures, and administrative follow-up.

COUNSEL-TO-COUNSEL SYNERGY

Designed to work collaboratively alongside foreign lawyers without friction or client relationship risks.

MULTILINGUAL & MULTI-JURISDICTIONAL WORK

We support matters involving English, Arabic, and Chinese legal and business requirements through our team and trusted counsel relationships.



ENGAGEMENT FRAMEWORK

Engagement terms are structured transparently based on jurisdiction, scope, and complexity. Toma & Partners acts as Egyptian Counsel, Lead Legal Adviser, Co-Counsel, or Local Counsel as required.

TOMA & PARTNERS LAW FIRM

INTERNATIONAL BUSINESS LAW. ACROSS BORDERS.

Primary Offices: Cairo | Assiut | Sohag, Egypt

Website: www.toma-partners.com

Email: contact@toma-partners.com
jimmy.toma@toma-partners.com

Mobile / WhatsApp: +20 109 865 4078 | +20 155 605 0187